#iGIVECA HOLIC



Parishes, Schools, and Ministries: 2023 Giving Day Participation Information



November 28, 2023



GIVING DAY PARTICIPATION INFORMATION

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For more information about **#iGiveCatholic**, contact the Archdiocese of St. Louis **#iGiveCatholic** Team at **igivecatholic@archstl.org**, or reach out to one of our team members directly:

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You are Invited to Participate in





To celebrate and support the charitable, educational, and spiritual ministries of the Archdiocese of St. Louis, we are rallying the Catholic community by participating in the ninth annual **#iGiveCatholic** Giving Day. We will celebrate this day of Catholic giving on Tuesday, November 28, 2023, also known as #GivingTuesday, a global day devoted to generosity and kindness.

Why are giving days important for our parishes, schools, and ministries of the archdiocese? Research shows that:

- Giving days are attractive to a broad range of parishioners, alumni, and supporters—from individuals in their 20s through their 70s *and beyond*.
- Giving days are a great way to attract new and younger supporters, as well as further engage current donors, ensuring long-term sustainability. In a 2022 donor survey, 14% were new donors to the organization they supported!
- Compared to traditional campaigns, staff/volunteer time required to launch a giving day is 50% to 75% less.

We believe in the generosity of Catholics in our archdiocese and the events in the last few years have indeed shown us the importance of engaging online all of our supporters. Working with over 45 other **#iGiveCatholic** partner arch/dioceses and foundations across the country, our goal is to unite the Catholic community in support of our parishes, schools, and ministries. To generate excitement, we will offer prizes to our participating organizations. Stay tuned for more information on our prizes!

Enclosed in this packet is more information about **#iGiveCatholic**, the U.S. Church's Giving Day. We are excited to begin this journey, and we sincerely hope you'll join us by enrolling your organization to participate!



10 Reasons to Participate

Tuesday, November 28, 2023

- **It's Easy.** We provide logos, plug and play email templates, customizable graphics for marketing and social media, as well as all the other resources you will need to create a communications campaign for your constituents and donors.
- **It's Quick.** The "Just One Thing" weekly email series offering one manageable task per week will allow for plenty of time to plan and execute a successful Giving Day.
- **It's Fun.** Rally support by spreading the good news about the impact and mission of your school, parish, or ministry to the community.
- **Build Relationships** with supporters of all ages and those you would not usually have access to and want to give online. In 2022, 52% of participating organizations said #iGiveCatholic allowed them to further engage their supporters.
- **Everyone will be talking about the day,** creating a social media frenzy on Facebook, Instagram, Twitter, and in person!
- **You might win a cash prize.** And that means more resources for your organization and the good work that you do!
- **Promotes Online Giving.** Last year 68% of participating parishes, schools, and ministries said the #iGiveCatholic Giving Day promoted online giving to their organization.
- **Boost Your Digital Outreach.** You'll have lots of Giving Day news and stories to share in your e-newsletters and social media posts. 89% of 2022 donors said they heard about the Giving Day through an email or e-newsletter from the organization they supported.
- **Everyone Can Give.** Donors can give "offline" gifts (cash or checks) directly to you! Be sure to record their gift in your Giving Day dashboard, and if you include their email address, they receive the automatic tax receipt.
- **#10 It's Easy.** This is worth repeating. Send a few emails, and ask your key volunteers to do the same. Be creative. Did we mention it's easy?!



About the #iGiveCatholic Giving Day

Celebrated annually on the Tuesday following Thanksgiving, Black Friday, and Cyber Monday, #iGiveCatholic is a Giving Day that kicks off the charitable season and brings the Catholic community together to give thanks and give back. As the U.S. Catholic Church's Giving Day was created to celebrate our unique Catholic heritage, #iGiveCatholic inspires faithful stewards to "Give Catholic" on #GivingTuesday, a global day of generosity.

The goal of **#iGiveCatholic** is to rally our Catholic community in support of our parishes, schools, and ministries. Secure, tax-deductible donations to eligible Catholic organizations located in participating arch/dioceses are given at iGiveCatholic.org during a 24-hour period on #GivingTuesday, November 28, and during the Advanced Giving Day phase beginning at 12:00 AM on Monday, November 13 through 11:59 PM on Monday, November 27. Offline gifts of cash and checks are encouraged and given directly to the organization of the donor's choice during this same period.

In 2022, the eighth year of the campaign raised \$18.5 million! 42,286 donors in all 50 states and 19 countries contributed to benefit over 1,600 Catholic parishes, schools, and, nonprofit ministries through #iGiveCatholic.

Here are two articles from 2022 if you want to read more about **#iGiveCatholic**:

Georgia Bulletin Article from Archdiocese of Atlanta/CFNGA
Article from Diocese of Houma-Thibodaux

On #GivingTuesday, let's unite our community to share our gifts lovingly in justice with others and return them with an increase to the Lord!



Parish/School/Ministry FAQs

What is #iGiveCatholic?

#iGiveCatholic is a Giving Day that provides Catholic parishes, schools, and ministries in participating arch/dioceses/foundations across the country the opportunity to connect with current donors and establish relationships with new supporters.

It is also an opportunity for Catholics to affirm our faith as disciples of Jesus Christ by sharing our gifts out of gratitude and love for one another. The goal of **#iGiveCatholic** is to inspire the Catholic community to come together as faithful stewards and to "Give Catholic" on #GivingTuesday, a global day dedicated to generosity and kindness.

When is #iGiveCatholic?

#iGiveCatholic takes place on #GivingTuesday, November 28, from 12:00 AM to 11:59 PM. There is also an *Advanced Giving Day* phase (acts like a silent phase of a capital campaign) for online and offline "pre-Giving Day" gifts running from 12:00 AM on Monday, November 13 through 11:59 PM on Monday, November 27.

Why host a day of Catholic giving on #GivingTuesday?

We have a day for giving thanks. We have two for purchasing gifts for loved ones—Black Friday and Cyber Monday. And for the eleventh year, we have #GivingTuesday, a global day dedicated to generosity. On Tuesday, November 28, individuals and organizations around the world will come together for one common purpose: to celebrate kindness, live generously, and to give back.

How does #iGiveCatholic work?

#iGiveCatholic works with the Giving Day platform from Bonterra (formerly GiveGab) with searchable profiles of participating parishes, schools, and ministries affiliated with the 45+ participating arch/dioceses/foundations nationwide or through the National Ministries and Catholic Education sections of the site. All online donations will be processed through <u>iGiveCatholic.org</u>. Anyone can donate to his or her favorite ministry during the Giving Day or Advanced Giving Day phase either online through the platform or offline by gift of cash or check given directly to the chosen ministry(ies). Participating organizations can track event progress in their Giving Day dashboard throughout the campaign, and donors can track an organization's progress via leaderboards scrolling with each donation on #GivingTuesday, November 28.



Who is Bonterra?

Bonterra (formerly GiveGab) is the Giving Day platform provider for the **#iGiveCatholic** Giving Day. They also provide the technical support and assistance for you and your donors before, during, and after the Giving Day.

What organizations are eligible to participate in #iGiveCatholic?

All 501(c)(3) parishes, schools, and Catholic-serving ministries affiliated with a participating arch/diocese or foundation are eligible to participate in the **#iGiveCatholic** Giving Day. Please contact the person listed at the bottom of this page for more information.

What does it cost a parish/school/ministry to participate in #iGiveCatholic?

The set-up cost for your organization has been paid by Archbishop Rozanski and is a gift to you and the community.

What are the online gift transaction fees?

As is common with online payment platforms, there are fees associated with each online transaction, and these are incurred by the participating organizations. All online gifts are subject to a 5.8% + \$0.30 transaction fee to cover credit card processing, technical support, and marketing materials. These fees are deducted from each transaction prior to being paid out to the participating organization.

Over 74% of donors opted to pay these fees in 2022, meaning for every \$100 donated, the organization received \$98.79. **Offline gifts incur no transaction fees and should be entered into the dashboard so donors can see their gift impacting your total.**

How do I register my organization to participate?

Online application for participation opens on **August 14**. Eligible organizations in participating arch/dioceses/foundations must enroll by following instructions in an email sent to your organization from our office on **August 14**. Be sure to follow all directions, and click the "Apply Now" button on the home page of that site!

Once you answer the registration questions and click to apply for participation, you can enter your "Admin Dashboard" on Bonterra's site to begin customizing your **#iGiveCatholic** profile. Your application will be reviewed within a few working days.

Online registration will close **November 3**. *If your organization does not wish to participate in the giving day, please let your point person know ASAP or by that date.*

QUESTIONS?



"How-to" articles on registering and completing your profile are located on the Resources page and throughout Bonterra's support center. We also recommend asking questions through the blue chat bubble in the bottom right-hand corner of the iGiveCatholic.org website (be sure to include your email address), or email your question to questions@igivecatholic.org.

How will organizations train?

Two live training webinars will be provided, both at 2:00 pm Central: one on **August 22** and one on **November 8**. You must register for these webinars on the <u>Trainings page</u> of the **#iGiveCatholic** website. Additionally, a series of recorded webinars will be maintained on the Trainings page. We strongly advise that you and your volunteers participate in or view these webinars as they will guide you to a successful giving day. Additional training might be offered locally. Please contact your point person listed below for more information.

When will my organization receive our donations?

If you enter a viable bank account number in your online registration profile, your organization's donations will be disbursed via ACH within **five** business days of the donation date. If your organization is fiscally sponsored by the Archdiocese of St. Louis, your donations will be received by the Archdiocesan Finance Office and transferred to your agency. If you're unsure into which category you fall, please email us at igivecatholic@archstl.org.

Does my organization need to send tax letters to donors for their gift?

Online donors immediately receive a tax receipt via email from **#iGiveCatholic** confirming their gift. Offline donors will need to receive their receipt from your organization. Note that all donations must be 100% tax deductible (no additional benefits). However, this tax receipt is not a "thank you," and your donors want to hear from you! By registering to participate in **#iGiveCatholic**, organizations agree to thank donors within seven working days. Participants may contact donors through any medium they like, including thank you letters, phone calls, or social media "shout outs."

Will my organization receive donor information for acknowledgements?

Yes. You will have access to all donor information (unless they have elected to remain anonymous) **during the giving day period and indefinitely after the day** via a donations table that can be found under the Donations tab in your Giving Day dashboard, and then downloaded to a CSV file. To log in to your dashboard, go to <u>iGiveCatholic.org</u> and click "**Menu**" in the top right hand corner of the page. A drop down will appear–click "**Log In**" to enter your email and password. For a step-by-step guide to post giving day success, <u>click here to read a support article</u>.

OUESTIONS?



How can I stay up to date on what's happening?

News and updates will be posted regularly to **#iGiveCatholic**'s social media sites:

- **Facebook**: https://www.facebook.com/iGiveCatholic
- **Twitter**: https://twitter.com/iGiveCatholic
- Instagram: https://www.instagram.com/igivecatholic/

I have questions—who can answer them?

For technical issues, send your question through the blue chat bubble on the bottom right hand corner of any page of the <u>iGiveCatholic.org</u> website. Be sure to include your email address! You can also email <u>questions@igivecatholic.org</u>, or, if your question is more local, logistical, or programmatic, you can ask your local contact listed below.



2023 Big Picture Timeline

Dates	Participating Organizations
Jun	ASSEMBLE your #iGiveCatholic TEAM of staff & volunteers
Jul - Aug	 Brainstorm PROJECT/NEED for which you will raise funds Identify individuals and local businesses to solicit for MATCH OR CHALLENGE GIFTS Consider who might be solicited for PEER-TO-PEER FUNDRAISING, both individuals AND support organizations (i.e. board, council, parish ministries, PTO, clubs, etc.) Determine COMMUNICATION strategy CLICK HERE for Marketing Toolkit, Social Media Timeline, and more
Aug	 Participate in LOCAL TRAININGS offered by arch/diocese/foundation Watch pre-recorded TRAINING WEBINARS CLICK HERE for online training menu
Mon, Aug 14	REGISTRATION for participating organizations begins!
Tue, Aug 22 @ 2PM	WEBINAR – "Getting Ready for #iGiveCatholic 2023" (click to register) How to register, overview of tools & resources available, Q&A
Tue, Aug 29 @2PM	WEBINAR – "TOP TEN ROUNDTABLE" (click to register) Moderated conversation with 2022 Top Ten Leaderboard about strategies they used, obstacles they overcame, what they've learned.
Sep-Oct	 Enter BANKING INFORMATION and get verified Draft email COMMUNICATIONS and social media posts Review and update DATABASE of donors, families, supporters Customize PROFILE PAGE with logo/photos/stories/video/donation levels Distribute SAVE THE DATE in all communication channels
Fri, Nov 3	LAST DAY TO REGISTER! Registration closes at 11:59 PM
Wed, Nov 8 @ 2PM	WEBINAR – "Final Steps to Success" (click to register) Last minute tips, review of best practices to support success, Q&A
Mon, Nov 13	ADVANCED GIVING Phase!
Tue, Nov 28	#iGiveCatholic on #GivingTuesday!
Tue, Dec 5	Enter all remaining OFFLINE GIFTS of cash and checks! Dashboard closes at 11:59 PM
Wed, Dec 6	Create and distribute THANK YOU NOTES for donors, sponsors, & volunteers



2023 Training Session Information

Please mark your calendars to attend an **#iGiveCatholic** training!

Live Webinars, hosted by GiveGab:

Registration is required. Visit **iGiveCatholic.org**, and under Menu, click the "**Trainings**" page. Then, click the "**Registration**" button under the training session(s)!

Tuesday, August 22	2-3 PM Central	Topic: Getting ready for #iGiveCatholic	Webinar Register <u>HERE</u>
Wednesday, November 8	2-3 PM Central	Topic: Final steps for a successful #iGiveCatholic	Webinar Register <u>HERE</u>

Pre-recorded training webinars are available in the <u>"Trainings"</u> page of the <u>iGiveCatholic.org</u> website.