The Ideal Team Player – Patrick Lencioni

“Get the right people on the bus.” Jim Collins

Three Virtues of an Ideal Team Player

1) Humble
   - The single greatest and most indispensable attribute of being a team player.
   - Lack excessive ego or concerns about status.
   - Do not see themselves greater than they are, but neither do they discount their talents and contributions.
   - “Humility isn’t thinking less of yourself, but thinking of yourself less.” C.S. Lewis

2) Hungry
   - Always looking for more.
   - Never have to be pushed by a manager to work harder because they are self-motivated and diligent.

3) Smart
   - Common sense about people.
   - Ability to be interpersonally appropriate and aware.
   - Deal with people in the most effective way.
   - Emotional intelligence.

When You Have Less Than the Three Virtues

- 1 out of 3:
  - Humble Only – the Pawn
  - Hungry Only – the Bulldozer
  - Smart Only – the Charmer

- 2 out of 3:
  - Humble & Hungry – the Accidental Mess Maker
  - Humble & Smart – the Lovable Slacker
  - Hungry & Smart – the Skillful Politician