

The Ideal Team Player – Patrick Lencioni

“Get the right people on the bus.” Jim Collins

Three Virtues of an Ideal Team Player

1) Humble

- The single greatest and most indispensable attribute of being a team player.
- Lack excessive ego or concerns about status.
- Do not see themselves greater than they are, but neither do they discount their talents and contributions.
- “Humility isn’t thinking less of yourself, but thinking of yourself less.” C.S. Lewis

2) Hungry

- Always looking for more.
- Never have to be pushed by a manager to work harder because they are self-motivated and diligent.

3) Smart

- Common sense about people.
- Ability to be interpersonally appropriate and aware.
- Deal with people in the most effective way.
- Emotional intelligence.

When You Have Less Than the Three Virtues

- 1 out of 3:
 - Humble Only – the Pawn
 - Hungry Only – the Bulldozer
 - Smart Only – the Charmer
- 2 out of 3:
 - Humble & Hungry – the Accidental Mess Maker
 - Humble & Smart – the Lovable Slacker
 - Hungry & Smart – the Skillful Politician